

21<sup>st</sup> March 2011

**2011 MBA BORAL EXCELLENCE IN BUILDING AWARDS  
PROFESSIONAL CONSULTANT OF THE YEAR  
REFERENCE – AARON STILL**

Aaron Still is one of Canberra most capable and professional cost planners and an individual for whom I have the upmost respect.

I have known Aaron for some 10 years now and have watched his career develop over this period, first working for his father in J.M. Still and Associates, then as Branch Manager of Davis Langdon Still's Canberra's office before making the decision to start his own cost planning practice to better service local clients. Since that time Aaron Still Consulting has quickly gained momentum in the Canberra marketplace with his services highly sought after.

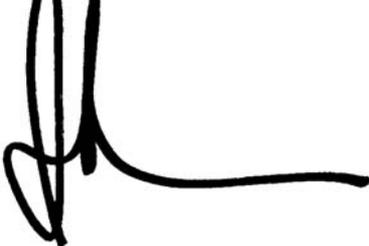
Clients such as Defence Housing Authority, Goodwin Aged Care Services and CHC Affordable Housing see Aaron as far more than a quantity surveyor often seeking his services in a strategic role as a client advocate providing advice on delivery strategies, construction methodologies, market nuances, appropriate consultants and builder's. He is an active participant in the process from project inception to final delivery and post-occupancy review.

Despite his quick-wit and sense of humour Aaron is a man of principles and will always provide honest, frank and fearless advice. His style is unassuming with an innate capacity to get along team members to get the best result possible. His self effacing style combined with his considerable knowledge ensure that he is respected by all that work with him be they developers, consultants or building contractors. As an architect I have always appreciated Aaron's preparedness to *go the extra mile* to find a balance between the commercial imperative while trying to achieve high quality and sustainable built outcomes.

Aaron has experience across all market sectors with a particular strength in residential design and is a worthy candidate for the 2011 MBA Boral Excellence In Building Awards – Professional Consultant Of The Year.

Yours sincerely,

**AMC PROJECTS PTY LTD**



**ALASTAIR MACCALLUM**

Director  
RAIA